



CATHY SLUSHER
REAL ESTATE

2018

QUARTER 2 STATISTICS

PARK CITY & DEER VALLEY | SNYDERVILLE BASIN
HEBER VALLEY | KAMAS VALLEY



CATHY SLUSHER

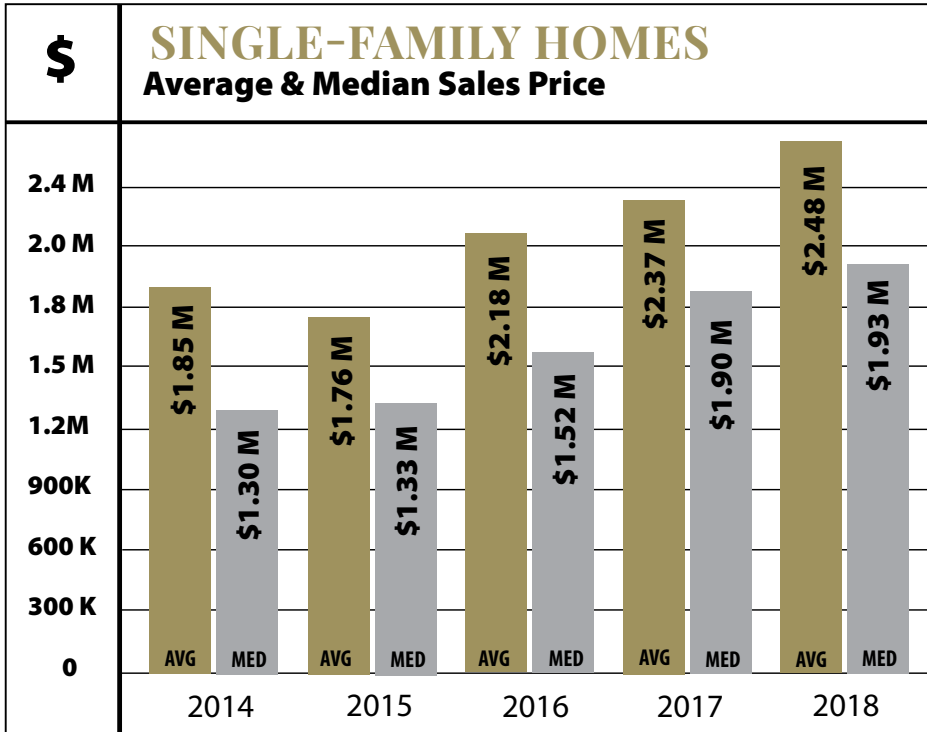
KW PARK CITY
KELLERWILLIAMS REAL ESTATE

435.640.0289 | CATHY@CATHYSLUSHER.COM | CATHYSLUSHER.COM

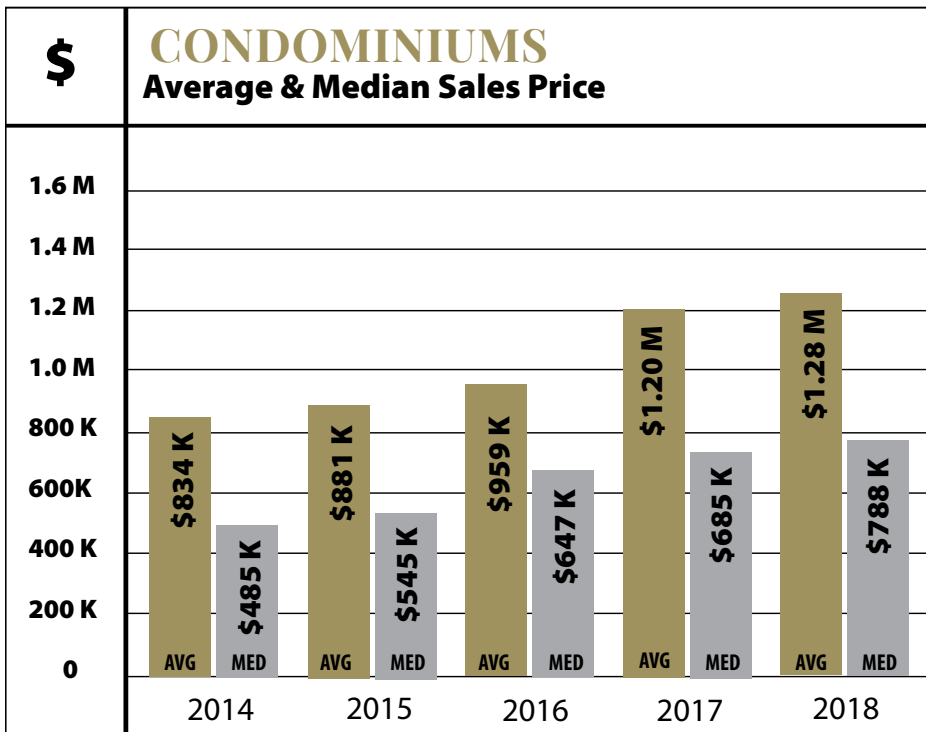
PARK CITY

CITY LIMITS & DEER VALLEY

The Park City area comprises a wide range of properties, including Deer Valley, Aerie, Old Town, Park Meadows, Prospector and Thaynes Canyon.



5%
SALES PRICE
AVERAGE



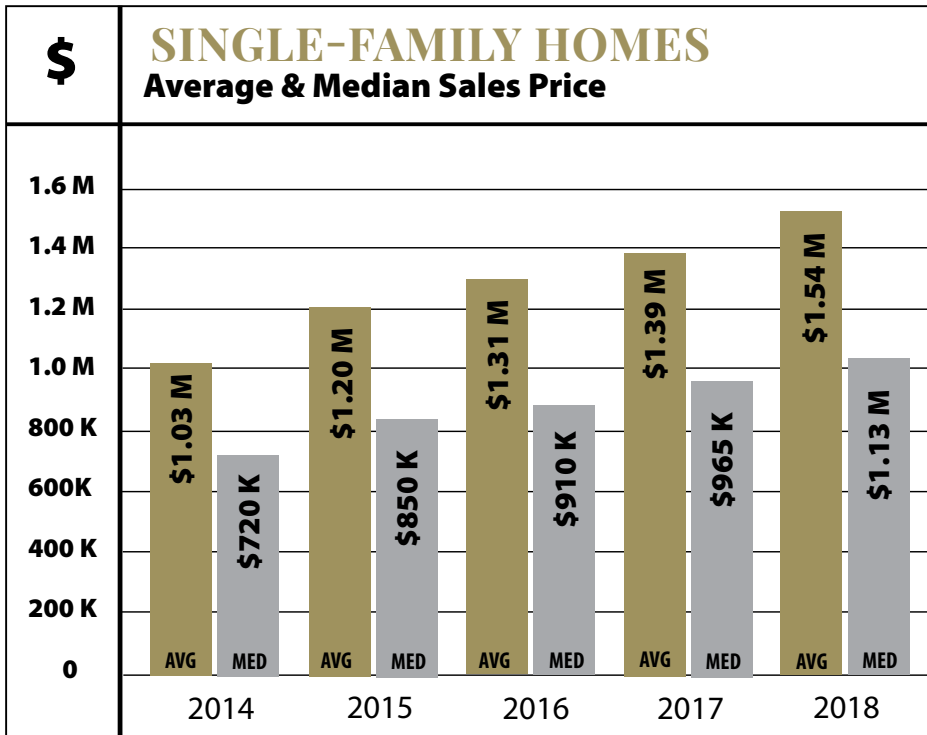
6%
SALES PRICE
AVERAGE

Please contact us for a closer look at the numbers in these and other areas.
435-640-0289 • Cathy@CathySlusher.com

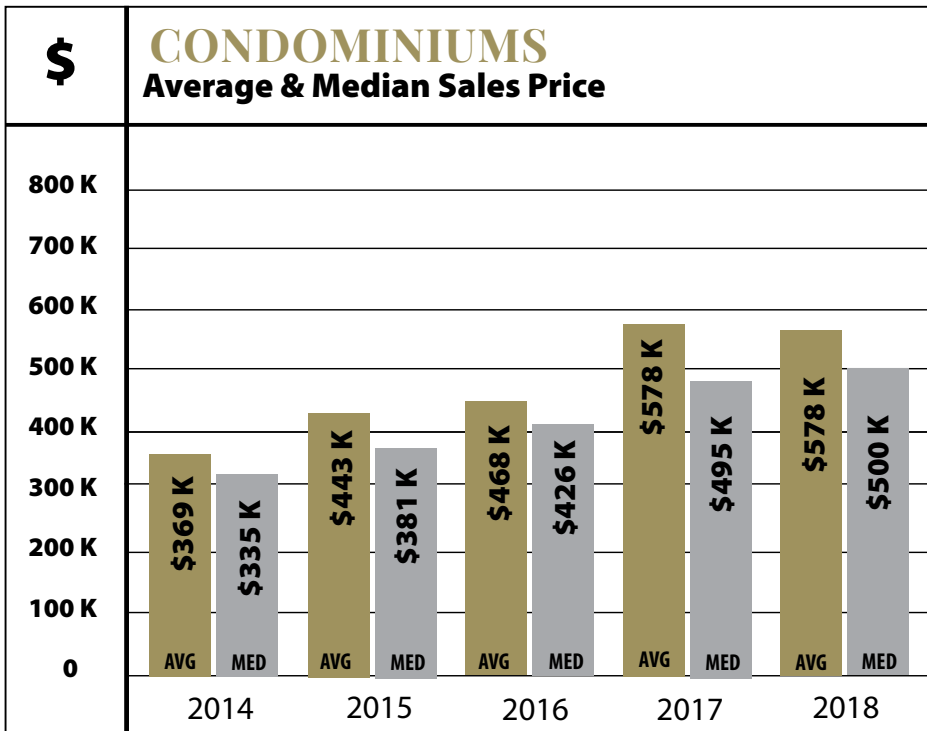
SNYDERVILLE BASIN

The Snyderville Basin offers a wide array of real estate, from high-end golf communities to large-acreage homes to family neighborhoods, condominiums and land.

These stats include Bear Hollow Village, Canyons, The Colony, Glenwild, Jeremy Ranch, Kimball Junction, Old Ranch Road, Pinebrook, Promontory, Silver Creek, Silver Springs, Sun Peak, Trailside Park and Summit Park.



11%
SALES PRICE
AVERAGE

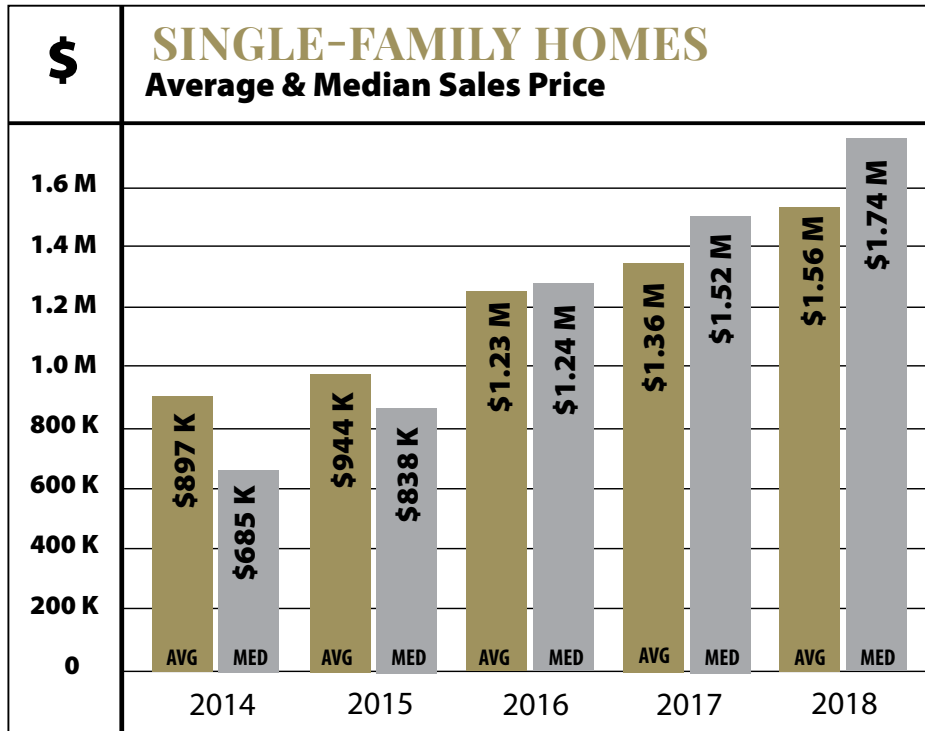


0%
SALES PRICE
AVERAGE

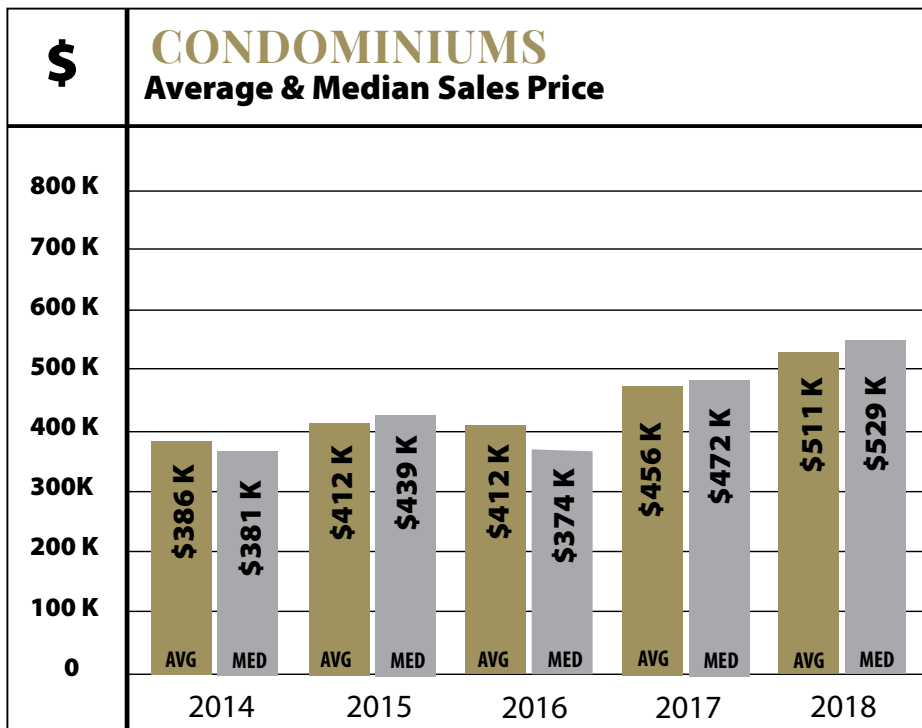
Please contact us for a closer look at the numbers in these and other areas.
435-640-0289 • Cathy@CathySlusher.com

JORDANELLE

This area is booming with excitement as buyers enjoy newer inventory at lower prices surrounded by year-round recreation, just minutes from Park City. The stats below include Deer Mountain, Hideout Canyon, Tuhaye, Victory Ranch and Soaring Hawk.



15%
SALES PRICE
AVERAGE

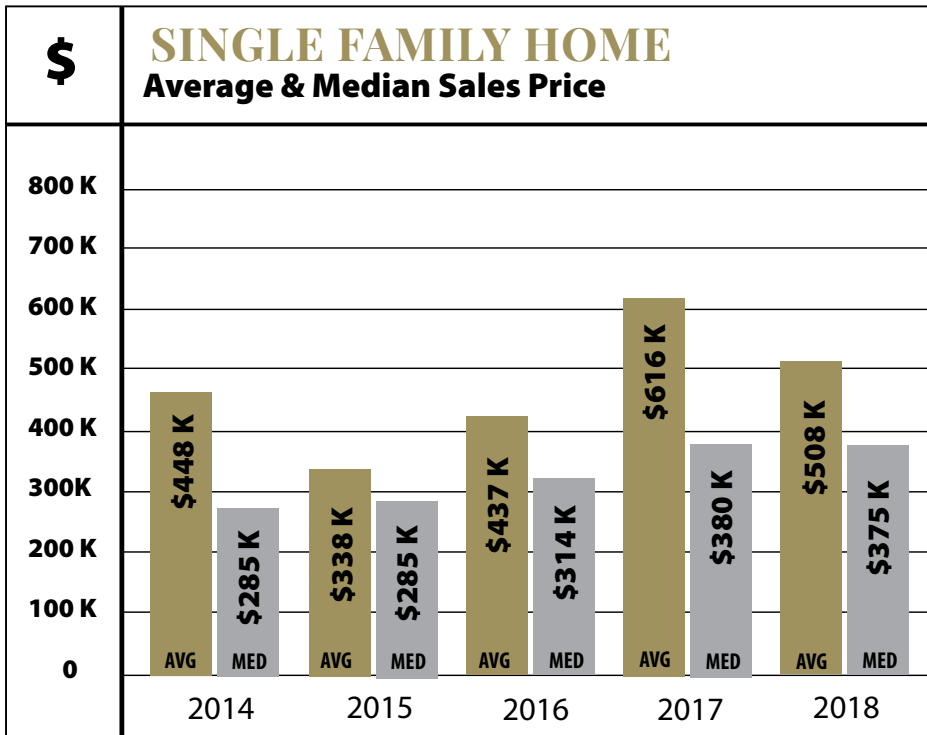


12%
SALES PRICE
AVERAGE

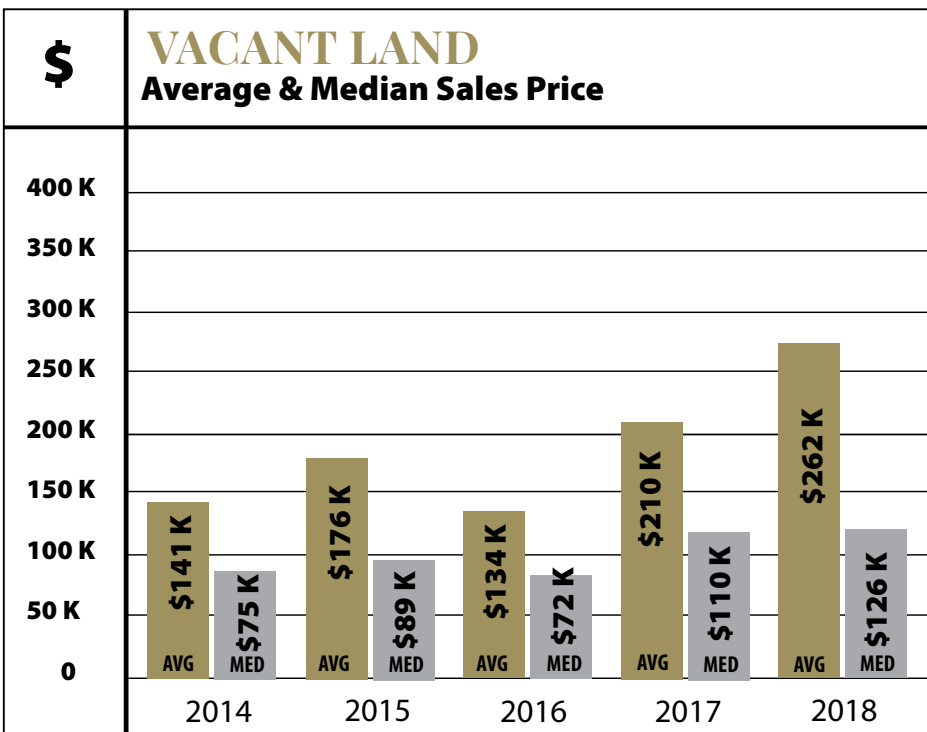
Please contact us for a closer look at the numbers in these and other areas.
435-640-0289 • Cathy@CathySlusher.com

KAMAS VALLEY

The east side of Summit County offers unique properties in a predominately rural setting. Because of the smaller sampling size, a few properties can easily sway the numbers. This area includes Browns Canyon, Coalville, Echo, Francis, Henefer, Hoytsville, Kamas, Marion, Oakley, Peoa, Wanship and Weber Canyon.



7%
SALES PRICE
AVERAGE



25%
SALES PRICE
AVERAGE

Please contact us for a closer look at the numbers in these and other areas.
435-640-0289 • Cathy@CathySlusher.com

2018 STATS 2ND QUARTER

Second-quarter stats for Summit and Wasatch Counties indicate a steady real estate market with trends varying depending upon area, neighborhood and property type.

PARK CITY/DEER VALLEY

The median sales price for a single-family home within the Park City limits was \$1.9 million as of second quarter – topping the \$1.7 million record of 2007. Park Meadows and Thaynes Canyon saw significant increases in sold volume, likely due to added value from updates and remodels. There are currently just 7 active single-family homes priced under \$1 million, the lowest list price at \$700,000. Condominium sales were somewhat flat, although there was a large increase in the number of condominiums sold in Empire Pass, where the average sales price was \$1.1 million vs \$695,000 for second-quarter last year. That jump is likely due to closings at One Empire Pass combined with the acquisitions of Talisker by Storied Development and Deer Valley Resort by Alterra Mountain Company.

SNYDERVILLE BASIN

The median price for a single-family home in the Snyderville Basin was \$1,2 million – an 11% increase over the same time last year. There are still a few opportunities for buyers seeking homes for under \$1 million, although just 8 such properties are listed as of this writing. Second-quarter condominium sales were somewhat flat in the Snyderville Basin area, creating investment opportunities for buyers seeking rental units.

WASATCH COUNTY

The Heber Valley continued to grow, with the median sales price for a single-family home nearing \$585,000. Year-to-date average sales prices increased in Midway, Red Ledges and Heber East, and there are still values to be had, particularly, in North Heber and Historic Downtown Heber. Victory Ranch, Tuhaye, Hideout and other rising developments along the Jordanelle continue to fuel the luxury market.

KAMAS VALLEY

Kamas Valley sales volume is about even with last year. Vacant land prices rose by 25% on average. Single-family home prices were down about 11% – likely due to a few large estate sales the year prior. Overall, the area continues to be popular with buyers relocating from Park City or looking to find entry level homes.

ITS A WRAP

The median price for real estate along the Wasatch Back increased 11.5% as of second quarter. The average price increased 6.2%. Demand is steadily growing as inventory remains relatively low. July and August are typically strong months for transaction closings, so now is a great time to buy and sell real estate in the Park City area. Utah's low tax rates, high employment, year-round recreation and world-class skiing contribute to making this area an incredible place to live, enjoy and invest. Please call me when you're interested in local real estate or need assistance with navigating our highly complex marketplace.



CATHY SLUSHER
REAL ESTATE

435.640.0289 | CATHY@CATHYSLUSHER.COM | CATHYSLUSHER.COM

KW PARK CITY
KELLERWILLIAMS REAL ESTATE